

MEDIA RELEASE

DKSH Japan appoints Dr. Peter A. Kaemmerer as new President

DKSH Japan K.K.

Date: May 6, 2011

DKSH Japan K.K. (Office: Minato-ku, Tokyo; Chairman & President: Joerg W. Wolle) approved the appointment of Dr. Peter A. Kaemmerer as its President at the Board of Directors' Meeting held on May 2 and announced that Dr. Kaemmerer took office as President of DKSH Japan K.K. effective immediately. Dr. Joerg Wolle, President & CEO of DKSH Group and hitherto President of DKSH Japan, will continue to serve as Chairman of DKSH Japan.

DKSH Japan helps companies, both in their home and in foreign markets, to expand their business in new or existing markets by providing industry expertise, on-the-ground logistics, and tailor-made services along the entire value chain. 2011 is the second year of implementing "Vision 2012", a strategy defined in 2010 and aimed at 50% increase of sales and expanding the number of employees to 500 by 2012. This clear growth strategy has already resulted in concrete and tangible expansion projects for both our business partners and DKSH. More and more Western companies aim to expand into Japan with the help of a specialized services provider in order to grow their business operations. With the intention of further strengthening its Japanese subsidiary and to even better serve our business partners, DKSH has assigned as head of the company a proven Japan specialist with in-depth business acumen and a profound understanding of the cultural context in which the company does business.

DKSH Japan is one of the oldest foreign companies with almost 150 years history of conducting business in Japan. DKSH Japan experienced and overcame difficult times such as the Great Kanto Earthquake and the Second World War. Now, facing a new hardships after the East Japan Great Earthquake on March 11, 2011, DKSH Japan will advance together with Japanese society, lead by a president who has a depth relationship with Japan.

Dr. Peter A. Kaemmerer was born and grew up in Japan. After reading law at the University of Munich, he began his career with Clay & Co., Ltd. in Tokyo. From 1995 to 1999, he headed the Asia Pacific Division of the Südwestdeutsche Landesbank and, from 2000 to 2006, was Head of the International Division of the Landesbank Baden-Württemberg (LBBW), where he was also responsible for setting up the Asian representative offices. After serving as a Member of the Executive Board of the LBBW from 2006 to 2010, he joined DKSH in 2011. Alongside that, he served as a Honorary Consul of Japan at Stuttgart in Baden Wurttemberg during 2007 to 2011. Altogether, his time spent in Japan spans approximately 25 years.

New President Peter Kaemmerer: "I feel very honored to be granted the opportunity of leading DKSH Japan, a company with a long history and enviable achievements. By leveraging my past business experience, my cultural understanding of Japan, as well as my vast personal network, I feel confident that I can help further expand our operations by supporting both Western manufacturers entering the Japanese market and

companies wishing to integrate their own sales offices in Japan into the larger DKSH platform for cost efficiency reasons.“

Dr. Joerg Wolle, CEO of DKSH Group, added: “Over the course of his career, Dr. Peter Kaemmerer, bringing decades of experience in bridge-building between Asia and Europe, has built a network of sustainable relationships with many companies in numerous industries. In his function, he will also be in charge of regional business development activities. I am convinced that besides helping Western companies to expand into the Japanese market, he will also leverage the trend of many Japanese companies seeking a regional partner in order to grow their business throughout Asia. Thereby, I expect Peter Kaemmerer to contribute significantly to DKSH Japan’s further expansion, demonstrating both his business and personal skills. “

Profile of DKSH

DKSH is the leading Market Expansion Services Group with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets.

With 610 business locations in 35 countries – 20 of them in Europe and the Americas – and 22,500 specialized staff, it is one of the top 20 Swiss companies ranked by sales and employees. In 2010, DKSH generated annual gross revenues of CHF 10 billion.

The company offers any combination of sourcing, marketing, sales, distribution and after-sales services. It provides business partners with expertise as well as on-the-ground logistics based on a comprehensive network of unique size and depth. Business activities are organized into four specialized Business Units that mirror DKSH fields of expertise: Consumer Goods, Healthcare, Performance Materials, and Technology. Although DKSH is a Swiss company with headquarters in Zurich, it is deeply rooted in communities all across Asia Pacific. This is because the company looks back on a more than 140-year-long tradition of doing business in and with the region.

About DKSH Japan K.K.

As one of the first foreign trading companies in Japan, DKSH Japan K.K. (until March 31, 2009 known as Nihon SiberHegner K.K) was established as Siber & Brennwald in Yokohama in 1865. In the following more than 140 years, the company has overcome many difficulties and challenges and contributed to both business and culture in Japan. For many years, the company was the largest exporter of raw silk and played a key role in making Japan into a raw silk kingdom. It also contributed to the installation of Japan’s first gas lights, imported watches and machinery, and later also chemical and pharmaceutical raw materials.

Today, DKSH Japan has developed its business in Japan in three key areas, Luxury & Lifestyle, Performance Materials, and Technology.

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