

## **MEDIA RELEASE**

**DKSH appoints new global Head for personal care business**

**DKSH Management Ltd.  
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**DKSH, the leading Market Expansion Services Group with a focus on Asia, appointed Cesar Saez as of July 1 as new global Head Business Line Personal Care Industry.**

Zurich, June 15, 2011 – DKSH's Business Unit Performance Materials, a leading distributor of specialty chemicals, has appointed Cesar Saez (35) as global Head of its Business Line Personal Care Industry. He brings over 10 years of experience in the specialty chemicals industry and has an excellent track record of business development and growth achievements within the personal and home care industry. Saez will further strengthen DKSH's position as the preferred partner for Market Expansion Services for personal care ingredients.

Saez is a Venezuelan citizen and holds a degree in Chemical Engineering from Universidad de Carabobo. Before joining DKSH, he worked for Clariant, where he held various management assignments in Switzerland, Mexico, and Venezuela. Most recently, Saez has been based at Clariant's HQ in Muttenz, Switzerland, where he was Head of Sales and Applications Industrial and Home Care, in charge for the EMEA region.

Personal care is a fast growing business within DKSH chemical distribution activities and the Swiss-based company is highly committed to further strengthen its organization in Asia, Europe, and North America. DKSH offers Market Expansion Services for specialty ingredients for skin care, hair, body, as well as oral care and cosmetics.

### **About DKSH**

**DKSH** is the leading Market Expansion Services Group with a focus on Asia. As the term "Market Expansion Services" suggests, DKSH helps other companies and brands to grow their business in new or existing markets.

With 610 business locations in 35 countries – 590 of them in Asia – and 22,500 specialized staff, it is one of the top 20 Swiss companies ranked by sales and employees. In 2010, DKSH generated annual gross revenues of CHF 10 billion.

DKSH's **Business Unit Performance Materials** is a leading specialty chemicals distributor and global provider of Market Expansion Services for performance materials. The Business Unit sources, develops,

markets, and distributes a wide range of specialty chemicals and food ingredients to business partners in the specialty chemicals, food and beverage, pharmaceutical, and personal care industries.

With 69 business locations in 24 countries and 1,000 specialized staff, Business Unit Performance Materials generated annual gross revenues of CHF 749 million in 2010.

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[www.youtube.com/user/DKSHGroup](http://www.youtube.com/user/DKSHGroup)

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